

Message Text

CONFIDENTIAL

PAGE 01 USBERL 02542 291608Z
ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 EB-04 NSC-05 SP-02 L-01
INR-05 CIAE-00 DODE-00 NSAE-00 /040 W
-----089558 300552Z /11

R 291525Z SEP 77
FM USMISSION USBERLIN
TO AMEMBASSY BONN
INFO SECSTATE WASHDC 5393
AMEMBASSY ISLAMABAD
AMEMBASSY LONDON
AMEMBASSY PARIS
AMEMBASSY BRUSSELS
AMCONSUL KARACHI

C O N F I D E N T I A L USBERLIN 2542

LIMDIS

BRUSSELS FOR FAA

E.O. 11652: GDS
TAGS: EAIR, PGOV, WB, GW, UK, US
SUBJECT: CIVAIR: FUTURE OF AEROAMERICA

REF: (A) BONN 15945 (NOTAL), (B) STATE 218345 (NOTAL),
(C) 76 BONN 20158 (NOTAL)

1. MISSION OFFICER WAS VISITED SEPTEMBER 28 BY REPRESENTATIVES OF ROSENBALM AVIATION INCORPORATED, BEYER AND BROWN. THEY DESCRIBED THEIR INTENTION TO MEET SEPTEMBER 29 WITH BERLINER FLUG RING (BFR) TO DISCUSS DETAILS OF ROSENBALM CONTRACT PROPOSAL FOR 1978 SUMMER SCHEDULE. BEYER STRESSED THAT ROSENBALM INTENDED, IF IT WON THE CONTRACT, TO OPERATE A QUALITY OPERATION. THIS WOULD INVOLVE AN INVESTMENT OF AT LEAST \$1/4 MILLION TO INSURE THAT THE BERLIN BASE HAD ADEQUATE SPARES, AND AIRCRAFT WHICH WERE NOT AT THE END OF
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 USBERL 02542 291608Z

THEIR USEFUL LIFE. HE EXPECTS THAT ROSENBALM WOULD USE DC-8'S PRESENTLY CONFIGURED WITH 183 SEATS, BUT WHICH COULD BE REDUCED TO 165. BEYER BELIEVES THAT THE SUMMER PROGRAM COULD BE OPERATED WITH TWO AIRCRAFT AND A WINTER PROGRAM WITH ONE.

2. BEYER RAISED THE POSSIBILITY THAT AEROAMERICA PRESIDENT

WOULD PULL HIS AIRCRAFT OUT OF BERLIN IMMEDIATELY ON LEARNING OF BFR'S DECISION NOT TO ACCEPT AEROAMERICA FOR SUMMER CONTRACT, THEREBY LEAVING BFR WITHOUT A CARRIER TO FILL A SUBSTANTIAL PORTION OF ITS WINTER PROGRAM. HE SAID HE UNDERSTOOD BFR WAS CONCERNED ABOUT THIS, BUT ROSENBALM WOULD NOT BE IN A POSITION TO IMMEDIATELY FILL THE GAP. HIS COMPANY WOULD NOT WANT TO MAKE A SIZABLE INVESTMENT UNTIL IT WAS SURE IT WOULD BE ABLE TO OPERATE IN BERLIN. BEYER EXPECTS IT WOULD TAKE AT LEAST 45 DAYS TO START UP A BERLIN OPERATION.

3. AT BROWN'S REQUEST, MISSION OFFICER FURNISHED INFORMATION CONCERNING SCHOOLING FOR AMERICAN CHILDREN IN BERLIN, COSTS OF HOUSING, AND OTHER DETAILS ABOUT LIFE IN BERLIN.

4. BROWN DESCRIBED SUB-CHARTER OPERATION THAT ROSENBALM HAS BEEN OPERATING ON BEHALF OF PAKISTANI INTERNATIONAL AIRLINES FROM KARACHI. ACCORDING TO BROWN, PIA RECENTLY SUFFERED MAJOR DAMAGE TO ONE OF ITS WIDE-BODIED JETS. PIA CONTRACTED WITH ROSENBALM TO FILL THE GAP WITH TWO DC-8'S. THESE WERE TO ORIGINALLY OPERATE FOR A BRIEF PERIOD, BUT PIA WAS SO HAPPY WITH THE OPERATION THAT IT HAS EXTENDED THE CONTRACT.

5. FOR ISLAMABAD: BERLIN'S AIR SERVICES ARE FURNISHED SOLELY BY FLAG CARRIERS OF THE U.S., UK AND FRANCE. THE QUALITY OF THESE SERVICES IS IMPORTANT TO THE VIABILITY OF
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 USBERL 02542 291608Z

THE CITY. WE WOULD APPRECIATE ANY INFORMATION YOU COULD DEVELOP ON ROSENBALM'S PERFORMANCE FOR PIA.

6. REF C NOTED THAT AS OF A YEAR AGO ROSENBALM HAD HAD NO PASSENGER EXPERIENCE. HOWEVER, THE PAKISTAN OPERATION HAS PROVIDED THIS NEW DIMENSION.

7. BEYER SAID HE WOULD CONTACT U.S. CAA IN BONN FOLLOWING COMPLETION OF DISCUSSIONS WITH BFR.

8. NOTE: ROSENBALM IS CORRECT SPELLING, NOT REPEAT NOT ROSENBAUM. GEORGE

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, AIR ROUTE APPLICATIONS, BERLIN AIR ACCESS, CONTRACTS, INVESTMENTS
Control Number: n/a
Copy: SINGLE
Sent Date: 29-Sep-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977USBERL02542
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770356-0635
Format: TEL
From: USBERLIN
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977096/aaaaaevn.tel
Line Count: 106
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fd18aa45-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: LIMDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: LIMDIS
Reference: 77 BONN 15945, 77 STATE 218345, 76 BONN 20158
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1260023
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: FUTURE OF AEROAMERICA
TAGS: EAIR, PGOV, WB, GE, UK, US, AEROAMERICA, ROSENBALM AVIATION INC
To: BONN
Type: TE
vdkgvwkey: odbs://SAS/SAS.dbo.SAS_Docs/fd18aa45-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009